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About Us

PALMER-ASIA INC. is one of Asia's leading companies for products and services in the fire, safety and security industry. With over 30 years of experience, we have proven to be the top choice of clients throughout the Philippines and parts of Southeast Asia.

Palmer-Asia Inc. was incorporated in 1992. The first product that was sold by the company was imported fire extinguishers with Underwriter Laboratories listing. Due to strong demand in the initial years of operation, the company started to manufacture fire extinguishers locally according to the rules and regulations of the Bureau of Philippine Standards. The PALMER brand fire extinguishers were well accepted in the local market and became the leading brand in the country in a short span of time. Many of the customers of the company suggested that we also sell other related products in the fire fighting industry which led to the additional product lines of Fire Suits, Helmets, Gloves, Boots, Self Contained Breathing Apparatus, Fire Hoses. All of the latter became winners in the different bids for government and the private sector.



of fire suppression and fire detection systems in 1995 in partnership with the leading brands from the United States and Europe. The fire systems were welcome additions to the growing list of products and services of the company as it widened the list of clientele and provided more opportunities for the company to compete in the vast field of Fire and Security. The new products and services also gave an opportunity for the company to hire more people specially mechanical and electrical engineers.

In 1998 the company looked for possible partners to branch out to the manufacture and assembly of fire trucks. The management of the company saw the need of the country for thousands of fire trucks. The scarcity of fire trucks all over the country led to billions of pesos of loss and wastage during fires. In addition and more importantly many people died because of fires during those years because of the lack of fire trucks. The team that the company found in 1998 has been the same team until now with many more additions of experts, knowledge, training and expertise.

In 2009, typhoon Ondoy devastated many parts of the country which led to many deaths and loss of properties. The typhoon also exposed the lack of warning systems which caused the death of many people. In its desire

The company started to design, supply, install and maintain different types to help prevent similar devastating scenarios, the company decided to help by starting the Security Systems Department (SSD) with the warning systems such as the Closed Circuit Television Cameras as one of its products. After several years, the products and services of the Security Systems Department has helped many people, government agencies and private companies all over the country in preventing and avoiding calamities, crimes and accidents.

> The company also started its Marine Safety Division (MSD) in 2010 taking into account the vast network of shipping companies all over the country which serves many of its 7,100 islands. This is in keeping with the Mission of Saving Lives at sea. Through the years the number of domestic and foreign vessels being served by the MSD has been growing at a fast rate. We have been supplying and maintaining life saving and fire fighting equipment on board different vessels all over the country following the rules of the certifying bodies such as the American Bureau of Shipping (ABS), Bureau Veritas (BV), Nippon Kaiji Kikai (NK), China Classification Society (CCS) and Marina.

> To uphold quality product offerings, we continuously forge partnerships that have helped us carry products with certifications from Underwriters Laboratories (UL) and Factory Mutual (FM). Palmer-Asia also holds exclusive distributorship rights to Halotron® I products across Asia.

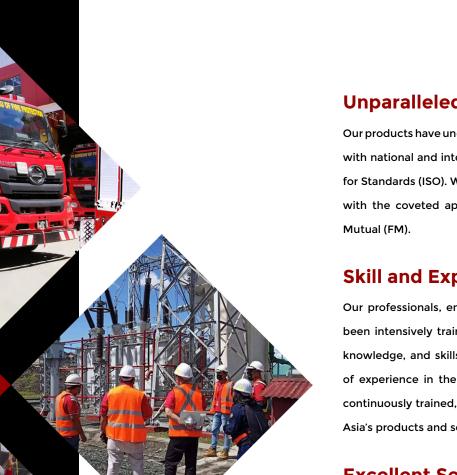
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Today, Palmer-Asia Inc. includes four (4) divisions of expertise:

- 1. Fire Rescue & Emergency
- 2. Fire Suppression and Security Systems
- 3. Fire Extinguishers and Personal Protective Equipment
- 4. Marine Safety

Palmer-Asia is headquartered in Paranaque City, although our products and services are available throughout the Philippines. Helping us achieve excellent service delivery is our 350-strong workforce and distributors.



Unparalleled Superior Quality

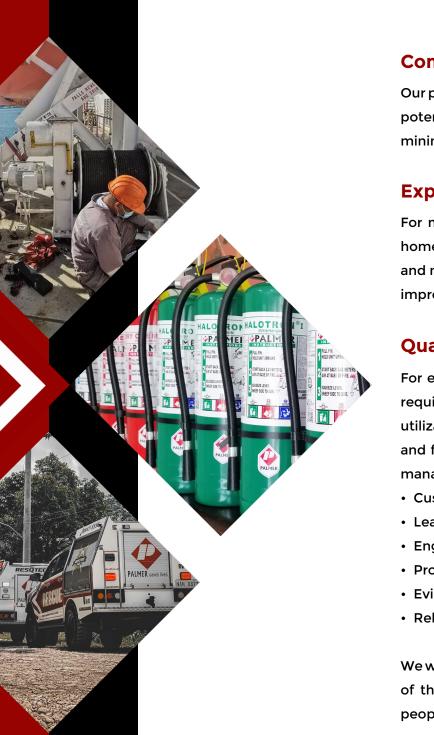
Our products have undergone rigorous and numerous tests and are complying with national and international standards like the International Organization for Standards (ISO). We are also authorized distributors of products stamped with the coveted approval of Underwriters Laboratories (UL) and Factory

Skill and Expertise

Our professionals, engineers, technicians and our general workforce have been intensively trained in fire safety and security fundamentals, product knowledge, and skills relevant to their work, and have accumulated years of experience in their respective fields. They are regularly evaluated and continuously trained, which translates to constant improvement of Palmer-Asia's products and services.

Excellent Service and Focus

We are committed to your safety and protection. We give full, hands-on training on fire and safety basics and the use of our products to our clients. We conduct regular inspections and maintenance of the products and services you avail of and ensure that you are getting the most from them. With our 400-strong professional force all over the Philippines as well as some professionals in the rest of Asia and the Middle East, we are ready to serve you at your convenience, wherever you are.



Commitment to Environmental Protection

Our products are non-pollutants and have zero-ozone layer depleting potential. We make our products biodegradable when possible and minimize the use of plastics in our packaging.

Experience with a Wide Range of Clientele

For more than three decades, we have worked with thousands of home owners, corporations, local government units, building owners and more. We bring our prior experience with them to give you ever improving service.

Quality Policy

For every product or service we render, we will surpass customers' requirements according to applicable standards through excellent utilization of resources and a management system ready to use and face continual improvement according to the following quality management system principles:

- Customer Focus
- Leadership
- Engagement of People
- Process Approach
- Evidence Based Decision Making
- Relationship Management

We will do all of these in support of the strategic and quality objectives of the company by enhancing the skills and competencies of our people as well as those of other interested parties in our business.



Fire Rescue & Emergency Division (FRED)

Built to save, serve and protect

Palmer-Asia guarantees to deliver reliability in all possible emergency situations such as fires, vehicular accidents, earthquakes, volcanic eruptions, floods and typhoons. Our FRED Division provides an array of rescue vehicles, tools and equipment for our clients' emergency needs.

Palmer-Asia offers both brand-new and reconditioned fire trucks. We also tailorfit to smaller-scaled trucks for barangays. All firetrucks come with complete accessories, including powerful fire pumps.

For every delivery, we make sure safety cascades to those who will be using the equipment. Training, lectures, and product demos are given to all our clients to enhance their rescue knowledge. This has been most helpful especially for local government units (LGUs), who are tasked to frontline risk and disaster operations.

To ensure our products are well kept to standards, we conduct regular maintenance checks to secure the quality of all our vehicles and rescue equipment. Our products undergo a thorough and rigorous testing in keeping with Palmer-Asia's compliance with national and international standards.



Our Products

Rescue Equipment

Fire Trucks

• Robotic Firefighters (Unmanned Firefighting Vehicles)

Rapid Response Rescue Vehicles

Rescue Trucks

Ambulances

Mobile Purifier with Portable Seawater Desalination Pump

Mobile Showers

Mobile Kitchen

Command Vehicle

Our Partner

RESCUE



£ 8847-5555



Fire & Security Systems Division (FSSD)

For buildings and industrial use

With our experienced engineers and technicians, we provide expertise in the design, supply, installation and maintenance of fire suppression systems and fire detection systems which are tailor-fitted to our customers' needs.

We guarantee that our products are of excellent quality. Our fire sprinkler systems are designed in-house, according to the National Fire Protection Association (NFPA) standards and the Fire Code of the Philippines. Through foreign partnerships, we are also able to provide fire systems from selected partners with Underwriters Laboratories (UL) listing and Factory Mutual (FM) Approval.

Safety is our priority and with our focus on high quality standards, we assure our customers that our fire systems are reliable and will function as designed when they are needed which are about saving lives and protecting properties.

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Our Products

- Automatic Fire Sprinkler System
- Fire Hydrant System
- Fire Pumps and Valves
- Fire Detection and Alarm System
- Fire Suppression System (FM200, Argonite, CO2, NOVEC 1230)
- Kitchen Fire Suppression System
- Foam System
- Fire Hose Cabinets, Accessories and Special Units
- Fire Doors
- Deluge System

Our Partners











Security Systems Department (SSD)

CCTV, Surveillance & Security for your Home & Office

The Security Systems Department of Palmer-Asia Inc. offers a wide range of Security Devices and Systems to help our clients in keeping their investments, properties, and people safe through automated surveillance.

Our experience in safety and protection coupled with cutting-edge technology allow us to give the best surveillance security protection. All our security systems are abreast of technological advancements. We make sure to consistently bring new technologies to our clients, and conduct research for the improvement of our existing products.



- Gates; Sliding Gates)
- Electric Fence Professional Parking System

Our Products

- Closed Circuit Television [CCTV]
- Access Control Systems (Fingerprint Technology; Card
 - Readers)
- Security Systems (Security Inspection Device, Metal Detecting
 - Door, Portable Metal Detectors, X-ray Machines)
- Automated Gates (Remote Controlled Swing Gates; Folding

- Building Management
- Turnstiles
- Structured Cabling



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Firex Products Division (FPD)

Fire extinguishers and more

Palmer-Asia's FIREX PRODUCTS DIVISION (FPD) provides clients with high-quality fire-fighting products. We provide locally and internationally manufactured FIREX products. Both of which are designed with the highest quality standards that follow rigorous testing and abide by national and international standards.

Our FIREX products are environment-friendly; non-pollutant, have zero-ozone layer depleting potential and are biodegradable.

Palmer-Asia Inc. exclusively distributes premium HALOTRON BrX® fire extinguishers which can be used up to multiple times, non-corrosive, and virtually non-expirable, with a shelf life of 20 years.

Communication with our customers is a key priority that we uphold. We keep regular contact with our clients to ensure the quality of FIREX products that we sold and delivered to them is maintained and assist them should they need replenishment or replacement.



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Our Products

- PALMER FIRE EXTINGUISHERS (Halotron I, Dry
 - Chemical, CO2, AFFF, Pressurized H2O)
- Fire Hoses
- Fire Blanket
- FirePro Kit (home package for fire protection)
- FIREMAN's Jacket and Trousers
- FIREMAN's Boots, Gloves, and Helmets
- Self-contained Breathing Apparatus (SCBA)
- Escape Ladder
- Fire Hose Cabinets with Complete Accessories
- Fire Retardants
- Other products like Emergency Lights, Tear Gas, Exit
 - Signs, and many more











Also available at your local hardware stores:







Marine Safety Division (MSD)

Certified by American Bureau of Shipping (ABS), Bureau Veritas, Nippon Kajii Kyokai (Class NK), Marina, and CCS.

Committed to Palmer-Asia's vision of being a one-stop provider for fire, safety, and security solutions, the company brought forth the development of the Marine Safety Division (MSD). Palmer-Asia's MSD offers products and services aimed to maintain safety and reliability of lifesaving and fire fighting equipment on board marine vessels.

MSD products include the essentials in life-saving at seas such as life rafts, lifeboats, life jackets, beacons, and GPS. We also offer products that aid the vessel's operation and navigation like magnetic compass and radar; electrical equipment such as switches, marine cables, and circuit breakers, as well as fishing aid and communication equipment like sonar, fish finder, satellite TV antenna; and marine pyrotechnics such as hand flares (used for victims calling out to rescue), rocket parachute and smoke signals.

MSD services include life raft annual inspections and replacement of expired emergency supplies; annual lifeboat inspections; immersion suit testing and repair; breathing apparatus testing and repair; underwater services such as hull cleaning and propeller polishing. We also do fire systems services like dry test, AFFF/Foam A& B recharging, hydrotesting, fire system air blow test and others.



Our Products

- Fixed CO2 Fire Suppression System
- Fixed Foam Fire Suppression System
- Fixed Galley System
- Fixed Halon System
- Fixed Dry Chemical System
- Self-contained Breathing Apparatus (SCBA)
- Emergency Escape Breathing Device (EEBD)
- Medical Oxygen Resuscitator
- Personal Floating Device
- Pyrotechnics
- Food Rations
- Water Rations
- Life Buoys
- Life Jackets
- Portable and Wheeled Type Fire Extinguishers
- Inflatable Liferafts, etc.



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Contact or visit us at our offices:

PALMER MAKATI SALES OFFICE (PMS)

33 EDSA, Bangkal, Makati City 1233 Metro Manila Philippines Tel Nos.: +(632) 8847-5555; 8833-2955; 8833-2957 Fax Nos.: +(632) 8889-1487 Email : info@palmer-asia.com **Business Hours:**

- Mondays to Fridays: 7:00 AM to 5:00 PM
- Saturdays: 8:00 AM to 5:00 PM
- Holidays: 8:00 AM to 5:00 PM
- No work on all Sundays

PALMER MANUFACTURING BUILDING (PMB)

No. 10 Sampaguita Avenue, UPS 4, Barangay Marcelo Green, West Service Road, Sucat Paranaque City 1700 Metro Manila Philippines Tel Nos.: +(632) 8835-9018; 8835-9017; 8835-9016; 8823-2998 Fax Nos.: +(632) 8824-4109; 8824-3168 Email : info@palmer-asia.com Business Hours: Mondays to Fridays from 6:45 AM to 4:45PM

PALMER-ASIA PARAÑAQUE (PAP)

Km. 19 West Service Rd. Barangay San Martin de Porres, East Service Rd. Sucat Paranaque 1700 Metro Manila Philippines Telefax No.: +(632) 8837-0141 Email : info@palmer-asia.com Business Hours: Mondays to Fridays from 7:00 AM to 5:00 PM

PALMER CLARK PAMPANGA (PCP)

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Davao City

- •
- Saturdays: 8:00AM 12:00NN

Address: 18th St. Corner 19th St. Barangay Lakandula, Mabalacat, Pampanga

- Mobile Nos.:
- Marife Cantara +63-917-115-3352
- Mervin Distor +63-917-186-9702
- Email : info@palmer-asia.com
- **Business Hours:**
- Mondays to Saturdays: 8:00 AM to 5:00 PM

PALMER MANDAUE CEBU (PMC)

Address: Unit No. 5 Building No. 1 Maroo Arcade, Mantawi Ave., William Seno Street, Poblacion, Subangdaku, Mandaue City

> Tel Nos.: 032-344-1831 Mobile Nos. :

• Mervin Distor +63-917-186-9702 Email : info@palmer-asia.com **Business Hours:** Mondays to Saturdays: 8:00 AM to 5:00 PM

PALMER ASIA DAVAO (PAD)

Address: Door 2 Ground Floor Nekz Building, Philippine National Friendship Highway, Brgy. Communal, Buhangin, Tel Nos.: 082-238-3151 Mobile Nos.: • Mervin Distor +63-917-186-9702 Email : info@palmer-asia.com **Business Hours:**

Mondays to Fridays: 8:00 AM - 5:00 PM

PALMER ASIA LAGUNA (PAL)

Address: Barangay Prinza, Calamba City, Laguna Mobile Nos.:

- Patrick Perilla +63-925-894-4505
- Mark Perilla +63-947-628-2143

• Mervin Distor +63-917-186-9702

Email : info@palmer-asia.com Business Hours: Palmer Asia Laguna is still under construction